FERRY.VN

Company profile

One system connecting operators, agencies, travelers and technology partners.



FERRY VN JOINT STOCK COMPANY

November 2026

CONTENTS

Inside this profile

Introduction

03–05

03 Ferry VN on one page

04 A note from our CEO

05 Our story

The platform

06–12

06 How everyone connects

07 Four product pillars

08 FOM

09 B2B Dashboard

11 Online booking

12 API · SDK · MCP

Network and plans

13–15

13 Operators and OTA channels

14 What partners say

15 Plans

Get started

16–17

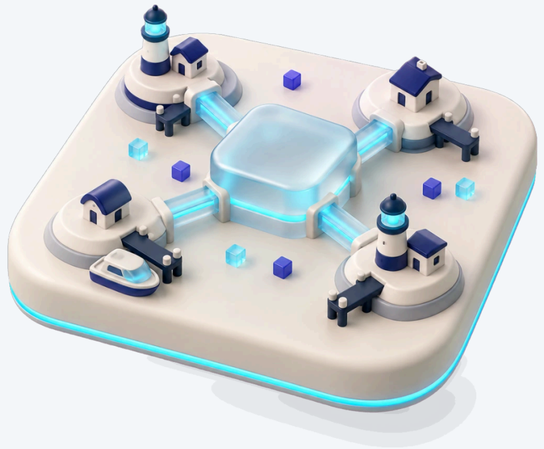
16 Start with Ferry VN

17 Contact

FERRY VN ON ONE PAGE

One system for the whole ferry industry.

Ferry VN is Vietnam's leading end-to-end ferry platform, connecting operators, agencies and travelers in one system.



15+	150+	13,000+	6
operators	agencies	users	global OTA channels

Figures as of November 2026

FERRY VN JOINT STOCK COMPANY · Tax ID 1801802790 · founded September 2025 · Can Tho

A NOTE FROM OUR CEO

Dear operators, agencies and partners,

Ferry VN started from a very practical problem: selling one ferry ticket still takes too many steps.

We built one system so operators run leaner, agencies sell faster, travelers book on their own and technology partners integrate with ease.

As of November 2026, Ferry VN connects 15+ operators and serves 150+ agencies. We look forward to working with you on the next stretch.

Lê Quốc Khôi
CEO · Ferry VN

Modernising Vietnam's ferry industry together.

VISION

To be Vietnam's ferry connectivity platform, empowering the industry's digital transformation through innovation, sustainability and seamless integration.

MISSION

To modernise Vietnam's passenger water transport industry.

OUR STORY

From an idea to a nationwide network.

05/2024

The idea

Planning and research into how agencies sell high-speed ferry tickets.

06/2024

Building the platform

Voyage search, seat maps, ticket issuance and the reconciliation ledger.

07/2025

Software complete

Operators connected and live operations with the first agencies.

08/2025

100+ agencies

The first agency network running on the platform.

09/2025

Ferry VN JSC founded

Incorporated as FERRY VN JOINT STOCK COMPANY, with 1,500+ platform users.

11/2026

150+ agencies, 13,000+ users

The agency and user network on the platform as of November 2026.

HOW EVERYONE CONNECTS

One platform linking the whole ticket chain.

Operators put voyages and seats on the system. Agencies, travelers and OTAs sell from the same source.



Operators
Schedules, seat layouts, revenue reconciliation
FOM

Voyages, seats, fares

Ferry VN

The central platform

- Multi-operator voyage search
- Seat maps and holds
- E-tickets with QR codes
- Ledger and reconciliation



Agencies
Multi-operator sales, credit, multi-tier networks
B2B Dashboard



Travelers
Book on their own, get e-tickets
Web · App · Mini App



OTAs and tech partners
Embed ferry tickets in their own products
API · SDK · MCP

FOUR PRODUCT PILLARS

A dedicated tool for each group we serve.

OPERATORS



FOM

The system operators run their whole business on: routes, schedules, seat layouts, sales channels and revenue reconciliation.

AGENCIES



B2B Dashboard

The tool agencies use to sell tickets across operators and manage customers, credit and multi-tier agency networks.

TRAVELERS



Online booking

Travelers book on Web, App or Telegram/Zalo Mini App and get their ticket instantly, 24/7*.

OTAS AND TECH PARTNERS



API · SDK · MCP

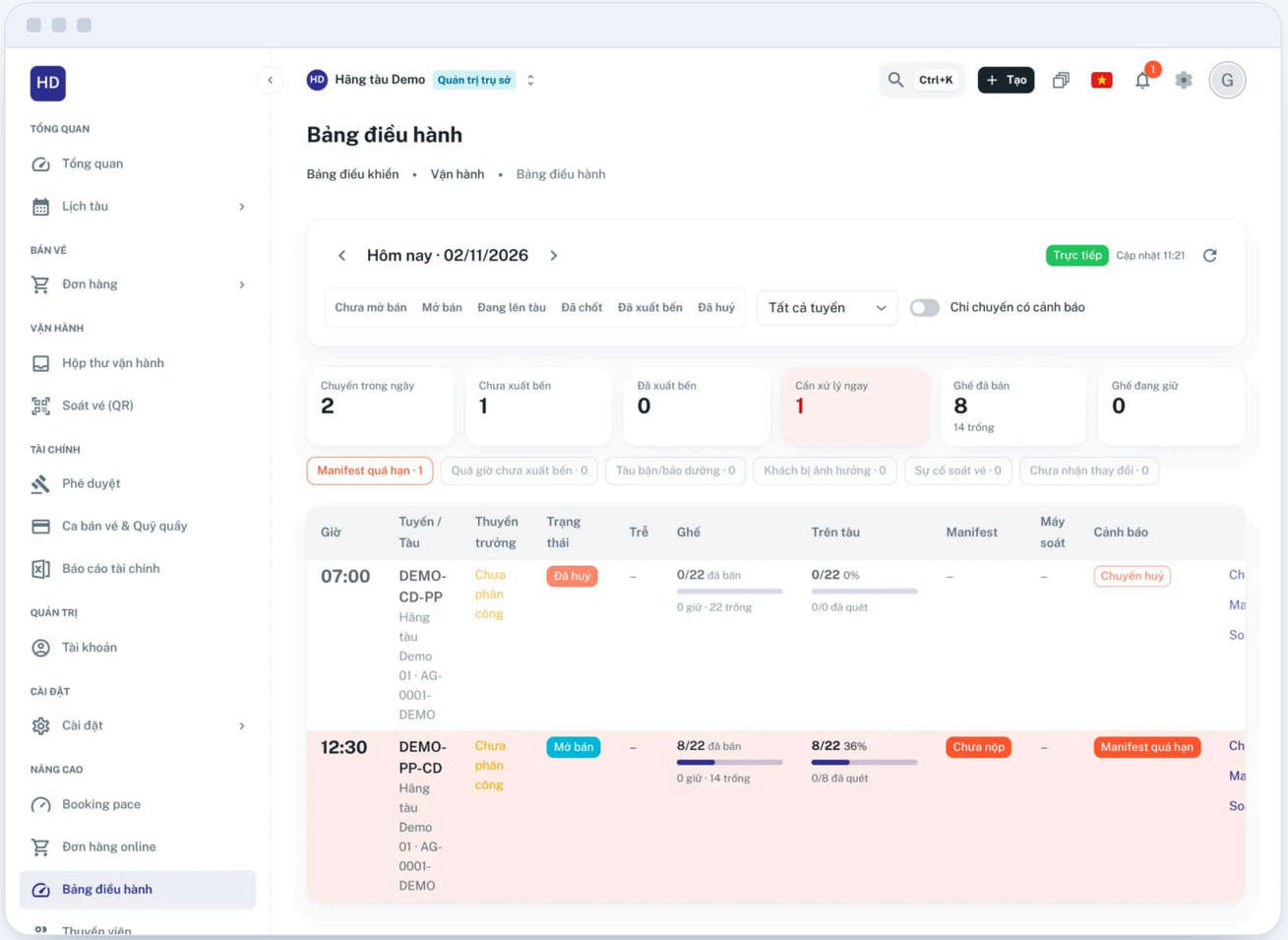
OTAs and technology partners embed ferry ticketing in their own products through the API, SDK and MCP server.

*Issuance time varies by operator and is shown when selecting a voyage. Credit lines up to 100M₫, subject to review.

FOM: operators run on one system.

FOM (Ferry Operator Manager) is the software operators use to schedule voyages, sell tickets, run operations and reconcile revenue.

- Schedule templates and deck-by-deck seat layouts
- Counter sales and tickets with signed QR codes
- Operations board; manifests in Form 48, Form 61, TT 80
- QR check-in by phone, offline once the voyage is loaded
- Agency credit, commission, ledger and reconciliation



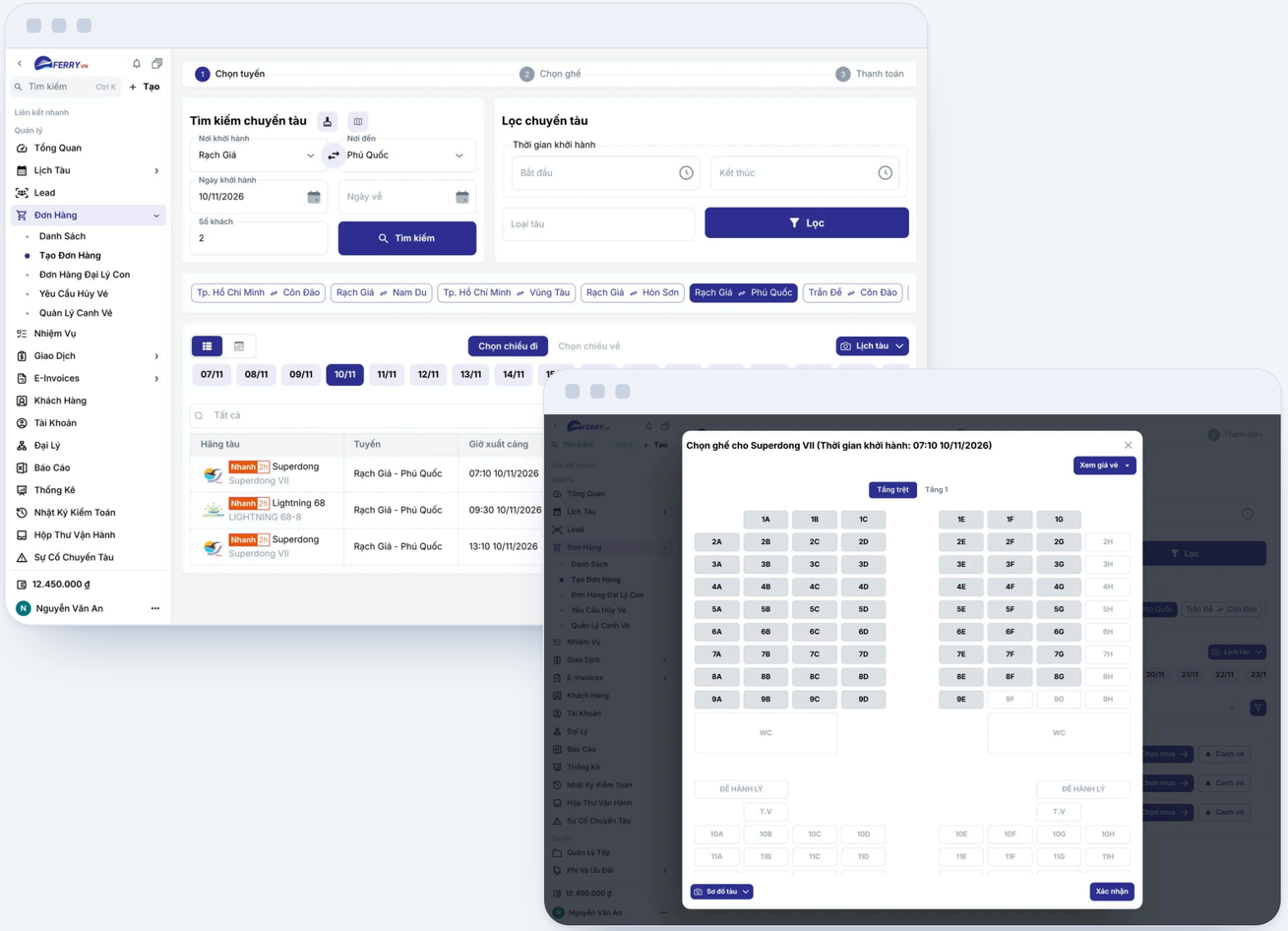
Operations board in FOM (Vietnamese interface)

B2B DASHBOARD · FOR AGENCIES

Sell every operator from one account.

Agencies search, pick seats and issue tickets for many operators on one screen, in four steps.

- Voyage table shows each operator's free seats
- Pick seats right on the vessel layout
- Add passengers from Excel or an ID photo
- Round trips in one order, each leg on any operator
- VAT invoices and discount codes inside the order



Voyage search and seat selection in the Dashboard (Vietnamese interface)

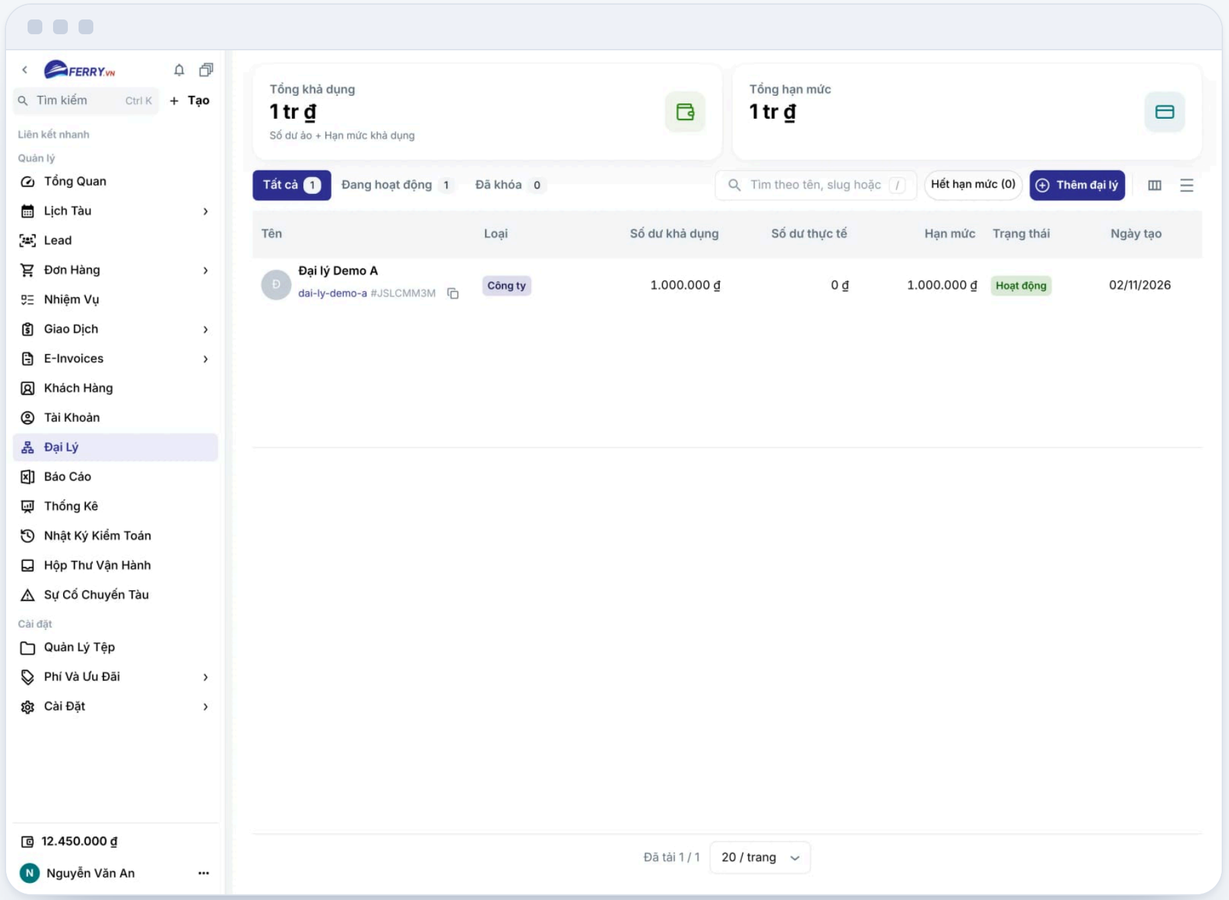
B2B DASHBOARD · FOR AGENCIES

Multi-tier agencies, credit and pricing on your terms.

- Create sub-agencies in the Dashboard, each with its own logo and colors
- Top up by VietQR, track balances and credit
- Fare rules by operator, seat class and time window
- Customers, discount codes and ticket alerts

4
sub-agency tiers

100M₫*
maximum credit line



Sub-agencies, balances and credit lines in the Dashboard (Vietnamese interface)

*Issuance time varies by operator and is shown when selecting a voyage. Credit lines up to 100M₫, subject to review.

ONLINE BOOKING · FOR TRAVELERS

Travelers book on the web, Zalo and Telegram.

A branded agency website, a Zalo Mini App and a Telegram Mini App share one flow: search, pick seats, pay.

- Pay by VietQR, bank transfer, card via OnePay or wallet
- E-tickets sent by email or Zalo ZNS
- Issuance orders sent to the operator automatically, even after hours*



*Issuance time varies by operator and is shown when selecting a voyage. Credit lines up to 100M₫, subject to review.

API · SDK · MCP · FOR OTAS AND TECHNOLOGY PARTNERS

Embed ferry tickets in your product.

API

Voyages, fares, bookings, issuance and webhooks. Reference at api.ferry.vn/docs.

SDK

A TypeScript SDK and the ferry CLI, installed with npm and driven by your agency API key.

MCP

AI agents such as Claude search voyages and fares. Read-only by default; issuance is never open to agents.

```
import { FerryClient } from '@ferryvn/sdk';

const ferry = new FerryClient({
  apiKey: process.env.FERRY_API_KEY,
  environment: 'uat',
});

const [from] = await ferry.locations.find('Rach Gia');
const [to] = await ferry.locations.find('phu quoc');

const { data: voyages } = await ferry.voyages.search({
  date: '2026-11-10',
  departureId: from.id,
  destinationId: to.id,
});
```

```
npm install @ferryvn/sdk
npx -y @ferryvn/mcp
```

NETWORK

Operators and OTA channels on Ferry VN.

Some of the operators on Ferry VN

Global OTA channels

15+
operators

150+
agencies

6
global OTA channels

Figures as of November 2026

WHAT PARTNERS SAY

What partners say about Ferry VN.

> Booking takes about a minute. The system is smooth and easy to use.

— Ferry ticket agency owner

> I sell tickets entirely from my phone now — no laptop needed.

— Ticketing staff

> The platform handles the admin, so my team can focus on selling.

— Ticketing manager, travel company

> One top-up covers tickets across operators, and there's a credit line too.

— Multi-operator agency

PLANS FOR AGENCIES

Three plans, sized to your business.

Support

Everything a new agency needs to start selling.

- 3 user accounts
- All core ticketing features
- No setup fee
- Support via Lark group

600,000₫ /month

Or 7,200,000₫/year

MOST POPULAR

Professional

For growing businesses: your own booking website, multiple branches.

- Everything in Support
- Unlimited user accounts
- Branded booking website
- Multi-branch management

1.8M₫ /month

Or 21,600,000₫/year

Enterprise

For large booking operations that need data sync and custom work.

- Everything in Professional
- Data sync to Lark Base
- OpenAPI for reporting
- Custom development

Custom

Quoted to your needs

GET STARTED

Start with Ferry VN.



Agencies

B2B Dashboard

1. Contact Ferry VN to open an agency account
2. Get your own Dashboard address, sign in and set a password
3. Top up by VietQR or apply for a credit line*
4. Search, pick seats and issue your first ticket



Operators

FOM

1. Talk to the Ferry VN supply team
2. Set up routes, vessels, seat layouts and fares
3. Check voyages and fares before going on sale
4. Sell through agencies, web, Mini Apps and OTA channels



OTAs and tech partners

API · SDK · MCP

1. Sign a cooperation agreement to receive an API key
2. Integrate with the API, SDK or MCP on UAT
3. Run UAT: real tickets, agreed with Ferry VN first
4. Move to production

*Issuance time varies by operator and is shown when selecting a voyage. Credit lines up to 100M₫, subject to review.

CONTACT

Let's modernise ferry travel together.

FERRY VN JOINT STOCK COMPANY

Tax ID 1801802790

HOTLINE
0924 299 898
Answered 24/7

EMAIL
hi@ferry.vn

HEAD OFFICE
No. 5 Tran Van Hoai St., Ninh Kieu Ward, Can Tho City

OFFICES
Ho Chi Minh City 5th floor, No. 27, Street 37, Van Phuc Urban Area, Hiep Binh Ward, Ho Chi Minh City
Da Nang A4-23 Nguyen Sinh Sac St., Hoa Minh Ward, Da Nang
Hanoi No. 5 Thai Phien St., Hai Ba Trung Ward, Hanoi

ferry.vn
Ferry VN website

Zalo OA
Message Ferry VN on Zalo